



SAUGEEN ECONOMIC DEVELOPMENT CORPORATION

SEDC TARIFF RELIEF FUND (STRF)

Financing For:

- Working capital and operating expenses
- Tariff-related costs and duties
- Inventory financing
- Supplier payment obligations
- Payroll support and employee retention
- Temporary cash flow shortages
- Supply chain diversification initiatives
- Market expansion and export development
- Equipment modifications required to address tariff impacts
- Professional services related to tariff compliance and mitigation



Loan Features:

- Loan Amount: \$5,000 to \$150,000 per business (larger requests considered on a case-by-case basis)
- Interest Rate: Prime -1% to Prime + 2%
- Term: Up to 60 Months
- Repayment Options: Interest-only payments for up to six months, followed by blended principal and interest payments
- Security: Promissory Note and/or Personal Guarantee
- Prepayment: No prepayment penalties
- Processing Fee: Nil or nominal administration fee (if applicable)



SBDC.ca - 519-799-5750 - info@sbdc.ca
515 Mill St, Box 177, Neustadt, On, N0G 2M0

**SAUGEEN ECONOMIC DEVELOPMENT CORPORATION
TARIFF RELIEF FUND (STRF)**

BACKGROUND INFORMATION

COMPANY INFORMATION					
Company Name					
Address <i>(if you have selected a location)</i>					
City		Province		Postal Code	
Telephone		Fax		Email	
Web Site				Date Est.	
Structure	Sole Proprietorship ☐ Partnership ☐ Corporation ☐				
Location	Owned ☐	Date Purchased			
	Leased ☐	Expiry Date			
Rate per sq. foot				Total sq. foot area	
Federal Business Number or HST #:				Provincial Sales Tax Number:	

OWNER INFORMATION # 1					
Name					% Owned (if partnership)
Address					
City		Province		Postal Code	
Telephone		Fax		Email	

OWNER INFORMATION # 2					
Name					% Owned (if partnership)
Address					
City		Province		Postal Code	
Telephone		Fax		Email	

PAST SOLVENCY		
Have you ever owned a business in the past?	Yes ☐ No ☐	If yes explain the current status of the business:
Have you owned a business that has ever been in receivership or declared bankruptcy?	Yes ☐ No ☐	If yes explain:

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BUSINESS BANKING INFORMATION			
<i>Business Bank</i>			
<i>Address</i>			
<i>Telephone</i>		<i>Contact</i>	

BUSINESS & PERSONAL REFERENCES (specify)	
	<i>Contact Name</i> <i>Phone</i>
	<i>Contact Name</i> <i>Phone</i>
	<i>Contact Name</i> <i>Phone</i>

Have all required Government Remittances (PST / GST / HST / Employer Source Deductions) been paid in accordance with your remittance schedule? (Check yes or no)

☐ Yes ☐ No If there are remittances owing to the Government, please complete the table below.

OWING TO	AMOUNT	DETAILS

**SAUGEEN ECONOMIC DEVELOPMENT CORPORATION
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TARIFF EXPENSES - See Schedule B for Tariff Impact Statement			
			<i>Amount</i> \$
TOTAL COST OF PROJECT			\$
PROJECT FINANCING			
<i>APPLICANTS CONTRIBUTION</i>	\$	<i>SEDC LOAN</i>	\$
<i>OTHER LENDER: _____</i>	\$	<i>OTHER SOURCE: _____</i>	\$
TOTAL PROJECT FINANCING			\$

*Total Project Financing should equal Total Cost of Project.

How did you hear about the SEDC? If a bank made a referral, please indicate which bank.

- | | |
|---|--|
| ☐ <i>Bank _____</i>
☐ <i>Past/Existing SEDC Client</i>
☐ <i>Brochure</i> | ☐ <i>Newspaper</i>
☐ <i>Email</i>
☐ <i>Other: _____</i> |
|---|--|

LOAN REQUEST	
\$ _____	<i>Anticipated Repayment: _____ years (maximum 5 years)</i>
JOB MAINTENANCE AND JOB CREATION POTENTIAL	
<i>How many staff do you currently employ (including yourself)?</i>	<i>Full Time: # Part Time: #</i>
<i>How many staff do you expect to add in the next 6 months as a result of this loan application if any?</i>	<i>Full Time: # Part Time: #</i>

PLEASE LIST ALL THE FINANCIAL INSTITUTIONS WHERE YOU CURRENTLY HAVE A BANK ACCOUNT.

Bank Name	Address	Account Number

NEXT OF KIN INFORMATION

Name		Telephone	
Address			

PERSONAL FINANCIAL STATEMENT

First Name	Middle Name	Surname	SIN (optional)	Date of Birth
Home Address		City	Province	Postal Code
Home Telephone	Residence ☐ Own ☐ Rent ☐ Other	How long at present address ____ Yrs ____ Months	No of Dependents	
Occupation	Currently Employed by (include address):		How long with employer? ____ Yrs ____ Months	
Employers Phone No: ()	Marital Status	Have you ever declared bankruptcy? ☐ Yes ☐ No	If YES, when?	
Select all that apply (REQUIRED):	☐ Indigenous ☐ Francophone ☐ Women ☐ Youth ☐ Social Enterprises ☐ Persons with Disabilities ☐ Visible Minorities ☐ LGBTQ2+			

Spouse's Name		Date of Birth		S.I.N. Number (optional)	
Spouse's Current Employer (include address)			How long with employer? ____ Yrs. ____ Mths		Spouse's Work Number ()
Occupation		Have you ever declared bankruptcy? ☐ Yes ☐ No		If YES, when?	
Select all that apply (REQUIRED):		☐ Indigenous ☐ Francophone ☐ Women ☐ Youth ☐ Social Enterprises ☐ Persons with Disabilities ☐ Visible Minorities ☐ LGBTQ2+			

4

**SAUGEEN ECONOMIC DEVELOPMENT CORPORATION
TARIFF RELIEF FUND (STRF)**

GENERAL INFORMATION	
Have you ever had an asset repossessed? Yes ☐ No ☐	Are you a party to any claims or lawsuits? Yes ☐ No ☐
Do you owe any taxes prior to the current year? Yes ☐ No ☐	
IF YES TO ANY QUESTION ABOVE, PLEASE PROVIDE DETAILS:	
INCOME SOURCES	SUNDRY PERSONAL OBLIGATIONS
Your Current Gross Monthly Income	\$
Your Spouse's Gross Monthly Income	\$
Monthly Rental Income (from Schedule A below)	\$
Other Income (please itemize)	\$
TOTAL	\$
Do you have other obligations? (I.E. Co-signer, endorser, guarantor?) ☐ Yes ☐ No If Yes, please provide details:	

SCHEDULE A

REAL ESTATE OWNED (please provide details on your share of real estate owned)			
Address of Residence/Property Owned:		Month/Year Purchased	
		Purchase Price	\$
		Present Market Value	\$
		Monthly Rental Income (if applicable)	\$
Registered Owner(s)		% Owned	Annual Property Taxes: \$ Are property taxes included in Mortgage payment? Yes ☐ No ☐
Name & Address of First Mortgage Holder:		Name & Address of Second Mortgage Holder:	
Balance of First Mortgage: \$ _____		Balance of Second Mortgage: \$ _____	
Monthly Payment: \$ _____		Monthly Payment: \$ _____	
If additional property is owned, please attach details as indicated above and expenses (if applicable).			

SCHEDULE B

TARIFF IMPACT STATEMENT

Explain how the current tariffs have impacted your business

DISCLOSURE AND RELEASE STATEMENT

To: Saugeen Economic Development Corporation (the "Corporation")

1. I, hereby certify that the information in this Statement of Personal Assets and Liabilities is a complete and true declaration. The property values shown above are the fair market values of the properties and the amount of debts is the total potential indebtedness (inclusive of any other loans, credit cards, or other debts for which I have signed as a guarantor).
2. I confirm that if any statement I have made herein or in accompanying materials proves to be incorrect in any way, I shall notify the Corporation immediately.
3. I authorize the Corporation to obtain personal credit information about me from any source. By executing this statement, I acknowledge as notice in writing, the Corporation's intent to obtain this information and I authorize each source to provide this information to the Corporation.
4. I understand and agree that in order to perform a credit investigation, I need not provide my Social Insurance Number ("SIN") if I can provide alternative identification that is acceptable to the credit reporting agencies. If I do provide my SIN, I consent to the Corporation using this information for the limited purpose of performing a credit investigation.
5. I authorize the Corporation to retain this Statement of Personal Assets and Liabilities and any financial records, credit and reference reports for the Corporation's records and reporting to the Federal Development Agency of Southern Ontario (FedDev), who oversees the Community Futures Program.
6. I confirm receipt of the Corporation's Privacy Statement and understand and consent to the Corporation collecting, using, retaining and disclosing the information contained in this Statement of Personal Assets and Liabilities for the limited purpose of determining my eligibility for financing as is required by law, and by the Government of Canada. I understand that the Corporation will handle my personal information in strict confidence in accordance with Federal privacy law as set out in the Corporation's Privacy Policy. If I have any questions or concerns about the management of my information, I may refer to the Privacy Policy, available at www.centreforbusiness.ca or contact the Chief Privacy Officer.
7. I understand and agree that my Personal Financial information may be, at any time throughout the application and/or approval process, disclosed to any co-applicant, spouse, partner or guarantor of this loan application.

Yes No

☐ ☐

I am currently the subject of litigation before a court, tribunal, government board or agency, or there is a threat of such litigation. There are unexecuted judgment(s) registered against me, such as:

☐ ☐

I have made an assignment or have been petitioned into bankruptcy; there are writs registered against my name. If yes, provide details: -

☐ ☐

I certify that I am a Canadian Citizen or Landed Immigrant.

DATED, AT _____, THIS _____ DAY OF _Select Month: _ 20____.

Witness

Signature

**SAUGEEN ECONOMIC DEVELOPMENT CORPORATION
TARIFF RELIEF FUND (STRF)**

THE APPLICANT UNDERSTANDS AND AGREES:

- (a) That the Applicant will be responsible for payment of all charges relative to preparation, execution and registration of such documents as may be required by the Corporation or its solicitors, in the event this application is approved. Such fees will be deducted from any monies advanced to the undersigned.
- (b) That the terms and conditions of any financing which may be authorized will be set forth in an Approval Letter, for agreement and acceptance by the Applicant;
- (c) That the statements made herein are for the express purpose of obtaining financing from the Corporation and are to the best of the Applicant's knowledge and belief true and correct. The Applicant understands that additional information in support of this application must be supplied to the Corporation, if requested, before adequate consideration can be given to this application. The Applicant realizes that any present or future indebtedness of the Applicant, or the Applicant's business, to the Corporation may become due and payable if any information provided by the Applicant to the Corporation proves to be inaccurate or incomplete;
- (d) That in applying for this financing and, in the event that the Corporation approves such application, the Applicant's personal and confidential business information will be requested from the Applicant and/or collected from third parties that have information about the Applicant's business and personal financial status for the purposes of determining the Applicant's eligibility for financing and reporting to the Government of Canada..

DISCLOSURE, RELEASE AND WAIVER OF LIABILITY

- (a) The Applicant acknowledges that he or she approached the Corporation to obtain information about business and has, or is preparing a business plan.
- (b) The Applicant acknowledges that he or she is solely responsible for the success or failure of his/her business, and that any information which is provided to the Applicant by representatives of the Corporation is for the Applicant's understanding only. It is the Applicant's responsibility to verify the accuracy of such information or to seek additional information concerning any aspects of the Applicant's proposed business.
- (c) The Applicant further agrees to hold the Corporation harmless and hereby releases and discharges the Corporation from any actions, damages, claims or demands which may arise, directly or indirectly, as a result of any act or omission by the Corporation in providing information to the Applicant, and to indemnify the Corporation from any such actions, damages, claims or demands which might be suffered by the Applicant's business or any guarantor in connection with any such information.

COLLECTION, USE, AND DISCLOSURE OF PERSONAL AND BUSINESS INFORMATION

- (a) The Applicant acknowledges that, as the operation of the Corporation is financially supported by the Government of Canada, through the Federal Development Agency of Southern Ontario (FedDev), representatives of FedDev are permitted access to the files of the Corporation for monitoring and evaluation purposes and that the Applicant may be contacted by representatives of FedDev and that, such information as is acquired by the FedDev will be treated as confidential.
- (b) The Applicant acknowledges receipt of the Corporation's *Privacy Statement* and hereby consents to his or her personal and business information being collected, used, retained, and disclosed by the Corporation for the limited purposes as set out above. The Applicant further understands that under Federal privacy law, he or she has access to the information held by the Corporation and knows to refer to the Corporation's *Privacy Policy* or contact the Chief Privacy Officer if a question or concern arises about the handling of the Applicant's personal information.

(c) The Applicant further understands and consents to the Corporation publicizing the Applicant's business venture if the Applicant is successful in obtaining financing from the Corporation, which may or may not include personal information such as the name, business name and photo of the Applicant.

DATED, at _____, this _____ day of Select Month: _____, 20____.

(Name of Witness)(Guarantor)

(Name of Applicant)

(Signature of Witness)(Guarantor)

(Signature of Applicant)

Please note: If your business is other than a sole proprietorship; all partners or shareholders and their spouses are required to submit a separate Personal Financial Statement. Additional copies are available at the office.

SAUGEEN ECONOMIC DEVELOPMENT CORPORATION

BUSINESS LOAN APPLICATION

PRIVACY STATEMENT

INTRODUCTION

The Saugeen Economic Development Corporation (SEDC) is a federally-supported not-for-profit community organization with a volunteer Board of Directors and professional staff whose purpose is to support community economic development and small business growth through business loans or loan guarantees.

SEDC's privacy policies and procedures that have been developed to comply with Canada's *Personal Information Protection and Electronic Documents Act* ("PIPEDA"). PIPEDA sets out rules for the collection, use and disclosure of a client's or customer's personal information, as well as safeguarding that information in the course of commercial activity as defined in the legislation.

WHAT IS "PERSONAL INFORMATION"

Under PIPEDA, "Personal Information" means any information that is identifiable to an individual, including name, address, telephone number, Social Insurance Number, and date of birth. It also includes, but is not limited to, other information relating to identity, such as, nationality, gender, marital status, financial information and credit history.

PURPOSES FOR PERSONAL INFORMATION

The SEDC collects only that personal information required to assess a prospective applicant's eligibility for financial assistance, as well as to report to the Federal Economic Development Agency for Southern Ontario, the federal department that administers the Community Futures Program in Southern Ontario.

CONSENT

At the time of completing a loan application, the express, written consent of the individual applicant will be sought for the collection, use, retention and disclosure of their personal information for the purposes set out in the SEDC's privacy policy.

An applicant may choose not to provide some or all of the personal information requested, but if the SEDC is unable to collect sufficient information to validate a financing request, the application for financing may be turned down.

ACCURACY

The SEDC endeavours to ensure that all personal information in active files is accurate, current and complete. When a client notifies the SEDC that his or her personal information requires correction or updating, the necessary changes will be made. Information contained in closed files is not updated.

LIMITING USE, RETENTION & DISCLOSURE

The SEDC uses and retains personal information for only those purposes to which the individual has consented.

Personal information will be disclosed to only those SEDC employees, volunteer members of committees and/or Board of Directors that need to know the information for the purposes set out in the SEDC Privacy Policy.

SAFEGUARDS

The SEDC utilizes a number of physical, organizational and technological measures to safeguard personal information from unauthorized access or inadvertent disclosure in accordance with its *Information Security, Retention and Destruction Policy*, including but not limited to:

Physical

Active files are stored in locked filing cabinets located in work areas restricted to the SEDC employees and authorized volunteers. Closed files are stored in locked cabinets for a period of seven years, after which, the information is shredded prior to disposal.

Organizational

The SEDC employees, volunteers, and third party service providers sign confidentiality agreements binding them to safeguarding the confidentiality of personal information to which they have access.

Technological

Personal information contained on the SEDC computers and the electronic database is password protected. As well, the Internet server or router has firewall protection to protect against virus attacks and hacking into the database.

Electronic Transmission of Information

Notwithstanding the technological safeguards implemented by the SEDC, all Internet transmissions are susceptible to possible loss, misrouting, interception and misuse. For this reason, as part of the application that individuals sign consenting to their personal information being collected, used, retained, and disclosed, the SEDC will assume that it has the individual's consent to communicate via the Internet unless notified to the contrary.

INDIVIDUAL ACCESS

An individual who wishes to review or verify what personal information is held by the SEDC, may do so by making a request, in writing to the SEDC's Chief Privacy Officer. Upon verification of the individual's identity, the Chief Privacy Office will provide a written report within 60 days.

INVESTIGATING COMPLAINTS

Any concern or issue about the SEDC's personal information handling practices may be made, in writing, to the Chief Privacy Officer. Upon verification of the individual's identity, the Chief Privacy Officer will act promptly to investigate the complaint and provide a written report to the individual.

If the individual is dissatisfied with the report provided by the Chief Privacy Officer, or feels that the corrective action taken by the SEDC is insufficient, the individual may direct a complaint to the Federal Privacy Commissioner in writing. The address of the Federal Privacy Commissioner is provided in this Privacy Statement for your convenience.

AMENDMENTS TO OUR PRIVACY POLICY

This Privacy Statement is a summary of the SEDC's Privacy Policy. For full particulars of the SEDC's privacy policies and procedures, please request a copy of the Privacy Policy from the SEDC or a copy may be obtained from the Internet website at: www.sbdca.ca

The SEDC Privacy Policy and this Privacy Statement are in effect May 27th, 2004 and is retroactive to January 1, 2004. The SEDC's Privacy Policy and this Privacy Statement may be updated from time to time to reflect amendments in applicable Federal and Provincial laws. Any changes to this Privacy Policy will be posted on the SEDC website and will apply to personal information collected from the date of the posting of the revised Privacy Policy.

CONTACT INFORMATION

If you have any questions regarding the SEDC's Privacy Policy, Information Security, Retention and Destruction Policy, and/or this Privacy Statement, or you wish to make an access to personal information request, please contact:

Rose Austin
General Manager
Saugeen Economic Development Corporation
515 Mill Street, P.O. Box 177
Neustadt, ON N0G 2M0

rose@sbdca.ca
Phone: 519-799-5750
Toll Free: 1-877- 335-7332
Facsimile: 519-799-5752

OTHER HELPFUL PRIVACY LINKS

For a copy of *PIPEDA*, or for answers to other questions regarding privacy legislation, below are some helpful privacy links.

Federal Privacy Commissioner
www.privcom.gc.ca
112 Kent Street
Ottawa, ON K1A 1H3

Siskind, Cromarty, Ivey & Dowler LLP
Privacy Law Group:
www.siskindsprivacylaw.com

Provincial Privacy Commissioner
www.privcom.on.ca

The SEDC Privacy Policy Web Site:
www.sbdca.ca