

CHECKLIST OF THINGS TO BE INCLUDED WITH THIS LOAN APPLICATION

 Business Plan Cash Flow Projections & Break-even Analysis A copy of the birth certificate and driver's license for each business principal A copy of the Master Business Licence
\$75.00 loan application fee will be taken from the first advance if your loan is approved. \$1,000 mandatory training program fee will be added to your loan - interest free.

Businesses located in Saugeen Economic Development Corporation coverage area; including the Municipalities of *Arran- Elderslie, Brockton, Chatsworth, Grey Highlands, Hanover, Minto, South Bruce, Southgate, Wellington North and West Grey*, have an opportunity to access up to **\$5,000** in financing to assist with the start-up of a business.

GENERAL INFORMATION AND GUIDELINES

Start Up Loan Fund

Saugeen Economic Development Corporation (SEDC) is a community-sponsored and managed non-profit organization designed to foster the creation of new jobs by helping business start-ups, maintenance or expansions.

The following are the guidelines to be utilized in the review of applications to the Start Up Loan:

- Start Up Loans may be provided under this program up to \$5,000
- Interest Rate 7.5% with 3 yr. amortization
- No early payout fees (with 90 day written notice), No legal fees
- \$75 application fee (only if approved) + \$1,000 training fee added to your loan interest free
- Owner's personal guarantee required
- Completed loan application, personal financial statement, Business plan, cash flow projections and break-even analysis
- Eligible businesses must be located in or be able to demonstrate an impact on the following area(s): Municipalities of Arran-Elderslie, Brockton, Chatsworth, Grey Highlands, Hanover, Minto, South Bruce, Southgate, Wellington North and West Grey.

WHAT HAPPENS ONCE A LOAN IS APPROVED

- Loan agreement and documentation is prepared and provided to you for review and signature
- Following receipt of executed loan agreement and documentation, the loan will be advanced
- You will be required to submit monthly financial statements to the Loans Officer for review.

NOTE: As the Corporation is financially supported by the Government of Canada, through the Federal Development Agency of Southern Ontario (FedDev), representatives of FedDev are permitted access to all client files for monitoring and evaluation purposes and you may be contacted by representatives of FedDev as part of the evaluation process

BACKGROUND INFORMATION

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FORM	MATION	# 2						
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				No				
Have you owned a business that has			Yes	If ye	es expla	in:		
ever been in receivership or declared bankruptcy?			ea	No				
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	BANKING INFORM	ATION			
Business Ba	nk				
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Telephone		Contact			
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BUSINESS	& PERSONAL REI	FRENCES (sn	ecify)		
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paid in acco	ordance with your ren	nittance schedu	le? (Check y	es or no)	
☐ Yes ☐	No If there are i	emittances owi	ng to the Gov	vernment, please complete the t	table
	below.				
OWING TO		AMOU	NT	DETAILS	
OWING 10		AWOU	IN I	DETAILS	

PROJECT EXPENS	ES			
				Amount \$
			TOTAL COST O	F PROJECT \$
PROJECT FINANCI	NG		TOTAL GOOT G	7 / / / / / / / / / / / / / / / / / / /
APPLICANTS CONTRIE		Amount	SEDC LOAN	Amount \$
OTHER LENDER:	\$		OTHER SOURCE:	\$
			TOTAL PROJECT	FINANCING \$
	*Total Project	Financing sho	uld equal Total Cost of Proj	ect.
LOAN REQUEST	Antici	pated Repay	ment: years	s (maximum 5 years)
JOB MAINTENANCE AN How many staff do you curr employ (including yourself)	rently Ful		TENTIAL Part Time: #	
How many staff do you expense on the next 6 months as a re whis loan application if any?	ect to add esult of Ful	Il Time: #	Part Time: #	
PLEASE LIST ALL TH	HE FINANCIA	L INSTITU	TIONS WHERE YOU	CURRENTLY HAVE
A BANK ACCOUNT. Bank Name		A	ddress	Account Number
NEXT OF KIN INFOR	MATION			
Name			Telephone	
Address				

PERSONAL FINANCIAL STATEMENT

PERSONAL INFOR								
First Name	Middle Name	Surn	ame		SIN (optional)		Date of	Birth
					-	-		
Home Address				City		Province	Postal (Code
Home Telephone		Residence			How long at presen	t addrage	No	of Dependents
Home relephone					Yrs		INO	or Dependents
Occupation		Own Currently F	Rent	Other by (include		How long	with emr	olover?
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Employers Phone No:		Marital Stat	ius		you ever declared ba No	inkruptcy?	IT Y	ES, when?
Select all that apply (REC	QUIRED):				Women ☐ Youth ☐ Visible Minorities			es
PERSONAL DATA	ON SPOUSE O	P GIIAPA	NTOP:	Under th	a laws of Canada or	the province	00 VOUE	anauga may
have a legal interest ob								
Spouse's Name			Date of	Birth		S.I.N. Numb	er (optio	nal)
Spouse's Current Employ	yer (include address)		How lo	ng with employer?	Spouse's W	ork Numl	ber
					rs Mths	()		
Occupation			Have y	Have you ever declared bankruptcy? If YES, when?				
				Yes				
Select all that apply (REC	QUIRED): 🗆 I				Women ☐ Youth ☐ Visible Minorities	☐ Social E		es
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Total Cash on hand Automobile Make Model Automobile Make Model Accounts, Notes, Receivalitemize) Total Real Estate Owned Investments RRSP's	Year Year able (please I (see schedule A)	VALU	JE	Credit (itemize Total M Estate A) Other G itemize TOTA PAYM	cans (itemize) oans (itemize) of Credit (itemize) Cards/Leases oans obligations (Please obligations (Please obligations (Please obligations (Please	BAL/OW	it and ot ANCE	MONTHLY PAYMENT \$

GENERAL INFORMATION						
Have you ever had an asset repossessed? Yes No)	Are yo	ou a party to any claims or lawsuits? Yes No			
Do you owe any taxes prior to the current year? Yes	No	_				
IF YES TO ANY QUESTION ABOVE, PLEASE PROVID	E DETA	ILS:				
INCOME SOURCES		SUNI	DRY PERSONAL OBLIGATIONS			
Your Current Gross Monthly Income	\$	До уог	ou have other obligations? (I.E. Co-signer, endorser, guarantor?) Yes No)		
Your Spouse's Gross Monthly Income	\$	If Yes,	, please provide details:			
Monthly Rental Income (from Schedule A below)	\$					
Other Income (please itemize)	\$					
TOTAL	\$					
	SCHEDULE A					
		ESTATE OV on your sha	WNED are of real estate owned)			
Address of Residence/Property Owned:			Month/Year Purchased			
			Purchase Price \$			
			Present Market \$ Value			
			Monthly Rental Income (if applicable)			
Registered Owner(s)		% Owned	Annual Property Taxes: \$			
			Are property taxes included in Mortgage payment? Yes No			
Name & Address of First Mortgage Holder:		Name & A	Address of Second Mortgage Holder:			
Balance of First Mortgage: \$		Balance of	Balance of Second Mortgage: \$			
Monthly Payment: \$		Monthly Pa	Payment: \$			

If additional property is owned, please attach details as indicated above and expenses (if applicable).

DISCLOSURE AND RELEASE STATEMENT

To: Saugeen Economic Development Corporation (the "Corporation")

- I, hereby certify that the information in this Statement of Personal Assets and Liabilities is a complete and true
 declaration. The property values shown above are the fair market values of the properties and the amount of
 debts is the total potential indebtedness (inclusive of any other loans, credit cards, or other debts for which I
 have signed as a guarantor).
- 2. I confirm that if any statement I have made herein or in accompanying materials proves to be incorrect in any way, I shall notify the Corporation immediately.
- 3. I authorize the Corporation to obtain personal credit information about me from any source. By executing this statement, I acknowledge as notice in writing, the Corporation's intent to obtain this information and I authorize each source to provide this information to the Corporation.
- 4. I understand and agree that in order to perform a credit investigation, I need not provide my Social Insurance Number ("SIN") if I can provide alternative identification that is acceptable to the credit reporting agencies. If I do provide my SIN, I consent to the Corporation using this information for the limited purpose of performing a credit investigation.
- 5. I authorize the Corporation to retain this Statement of Personal Assets and Liabilities and any financial records, credit and reference reports for the Corporation's records and reporting to the Federal Development Agency of Southern Ontario (FedDev), who oversees the Community Futures Program.
- 6. I confirm receipt of the Corporation's Privacy Statement and understand and consent to the Corporation collecting, using, retaining and disclosing the information contained in this Statement of Personal Assets and Liabilities for the limited purpose of determining my eligibility for financing as is required by law, and by the Government of Canada. I understand that the Corporation will handle my personal information in strict confidence in accordance with Federal privacy law as set out in the Corporation's Privacy Policy. If I have any questions or concerns about the management of my information, I may refer to the Privacy Policy, available at www.centreforbusiness.ca or contact the Chief Privacy Officer.
- 7. I understand and agree that my Personal Financial information may be, at any time throughout the application and/or approval process, disclosed to any co-applicant, spouse, partner or guarantor of this loan application.

Yes	No	I am currently the subject of litigation before a court, tribunal, government board or agency, or there is a threat of such litigation. There are unexecuted judgment(s) registered against me, such as:							
		I have made an assignment or have been petitioned into be name. If yes, provide details: -	ankruptcy; there are writs registered against my						
		I certify that I am a Canadian Citizen or Landed Immigrant.	I certify that I am a Canadian Citizen or Landed Immigrant.						
DAT	ED, A	, AT, THIS DA`	Y OF 20						
Witn	iess	Sign	nature						

THE APPLICANT UNDERSTANDS AND AGREES:

- (a) That the Applicant will be responsible for payment of all charges relative to preparation, execution and registration of such documents as may be required by the Corporation or its solicitors, in the event this application is approved. Such fees will be deducted from any monies advanced to the undersigned.
- (b) That the terms and conditions of any financing which may be authorized will be set forth in an Approval Letter, for agreement and acceptance by the Applicant;
- (c) That the statements made herein are for the express purpose of obtaining financing from the Corporation and are to the best of the Applicant's knowledge and belief true and correct. The Applicant understands that additional information in support of this application must be supplied to the Corporation, if requested, before adequate consideration can be given to this application. The Applicant realizes that any present or future indebtedness of the Applicant, or the Applicant's business, to the Corporation may become due and payable if any information provided by the Applicant to the Corporation proves to be inaccurate or incomplete;
- (d) That in applying for this financing and, in the event that the Corporation approves such application, the Applicant's personal and confidential business information will be requested from the Applicant and/or collected from third parties that have information about the Applicant's business and personal financial status for the purposes of determining the Applicant's eligibility for financing and reporting to the Government of Canada..

DISCLOSURE, RELEASE AND WAIVER OF LIABILITY

- (a) The Applicant acknowledges that he or she approached the Corporation to obtain information about business and has, or is preparing a business plan.
- (b) The Applicant acknowledges that he or she is solely responsible for the success or failure of his/her business, and that any information which is provided to the Applicant by representatives of the Corporation is for the Applicant's understanding only. It is the Applicant's responsibility to verify the accuracy of such information or to seek additional information concerning any aspects of the Applicant's proposed business.
- (c) The Applicant further agrees to hold the Corporation harmless and hereby releases and discharges the Corporation from any actions, damages, claims or demands which may arise, directly or indirectly, as a result of any act or omission by the Corporation in providing information to the Applicant, and to indemnify the Corporation from any such actions, damages, claims or demands which might be suffered by the Applicant's business or any guarantor in connection with any such information.

COLLECTION, USE, AND DISCLOSURE OF PERSONAL AND BUSINESS INFORMATION

- (a) The Applicant acknowledges that, as the operation of the Corporation is financially supported by the Government of Canada, through the Federal Development Agency of Southern Ontario (FedDev), representatives of FedDev are permitted access to the files of the Corporation for monitoring and evaluation purposes and that the Applicant may be contacted by representatives of FedDev and that, such information as is acquired by the FedDev will be treated as confidential.
- (b) The Applicant acknowledges receipt of the Corporation's *Privacy Statement* and hereby consents to his or her personal and business information being collected, used, retained, and disclosed by the Corporation for the limited purposes as set out above. The Applicant further understands that under Federal privacy law, he or she has access to the information held by the Corporation and knows to refer to the Corporation's *Privacy Policy* or contact the Chief Privacy Officer if a question or concern arises about the handling of the Applicant's personal information.

(c) The Applicant further understands and business venture if the Applicant is success may or may not include personal informati Applicant.	sful in obtaining	financing from the Cor	poration, which
DATED, at	, this	day of	, 20
(Name of Witness)(Guarantor)	(Name	e of Applicant)	
(Signature of Witness)(Guarantor)	(Signa	ture of Applicant)	

Please note: If your business is other than a sole proprietorship; all partners or shareholders and their spouses are required to submit a separate Personal Financial Statement. Additional copies are available at the office.

PRIVACY STATEMENT

INTRODUCTION

The Saugeen Economic Development Corporation (SEDC) is a federally-supported not-for-profit community organization with a volunteer Board of Directors and professional staff whose purpose is to support community economic development and small business growth through business loans or loan guarantees.

SEDC's privacy policies and procedures that have been developed to comply with Canada's *Personal Information Protection and Electronic Documents Act* ("*PIPEDA*"). *PIPEDA* sets out rules for the collection, use and disclosure of a client's or customer's personal information, as well as safeguarding that information in the course of commercial activity as defined in the legislation.

WHAT IS "PERSONAL INFORMATION"

Under *PIPEDA*, "Personal Information" means any information that is identifiable to an individual, including name, address, telephone number, Social Insurance Number, and date of birth. It also includes, but is not limited to, other information relating to identity, such as, nationality, gender, marital status, financial information and credit history.

PURPOSES FOR PERSONAL INFORMATION

The SEDC collects only that personal information required to assess a prospective applicant's eligibility for financial assistance, as well as to report to the Federal Economic Development Agency for Southern Ontario, the federal department that administers the Community Futures Program in Southern Ontario.

CONSENT

At the time of completing a loan application, the express, written consent of the individual applicant will be sought for the collection, use, retention and disclosure of their personal information for the purposes set out in the SEDC's privacy policy.

An applicant may choose not to provide some or all of the personal information requested, but if the SEDC is unable to collect sufficient information to validate a financing request, the application for financing may be turned down.

ACCURACY

The SEDC endeavours to ensure that all personal information in active files is accurate, current and complete. When a client notifies the SEDC that his or her personal information requires correction or updating, the necessary changes will be made. Information contained in closed files is not updated.

LIMITING USE. RETENTION & DISCLOSURE

The SEDC uses and retains personal information for only those purposes to which the individual has consented.

Personal information will be disclosed to only those SEDC employees, volunteer members of committees and/or Board of Directors that need to know the information for the purposes set out in the SEDC Privacy Policy.

SAFEGUARDS

The SEDC utilizes a number of physical, organizational and technological measures to safeguard personal information from unauthorized access or inadvertent disclosure in accordance with its *Information Security, Retention and Destruction Policy*, including but not limited to:

Physical Physical

Active files are stored in locked filing cabinets located in work areas restricted to the SEDC employees and authorized volunteers. Closed files are stored in locked cabinets for a period of seven years, after which, the information is shredded prior to disposal.

Organizational

The SEDC employees, volunteers, and third party service providers sign confidentiality agreements binding them to safeguarding the confidentiality of personal information to which they have access.

Technological

Personal information contained on the SEDC computers and the electronic database is password protected. As well, the Internet server or router has firewall protection to protect against virus attacks and hacking into the database.

Electronic Transmission of Information

Notwithstanding the technological safeguards implemented by the SEDC, all Internet transmissions are susceptible to possible loss, misrouting, interception and misuse. For this reason, as part of the application that individuals sign consenting to their personal information being collected, used, retained, and disclosed, the SEDC will assume that it has the individual's consent to communicate via the Internet unless notified to the contrary.

INDIVIDUAL ACCESS

An individual who wishes to review or verify what personal information is held by the SEDC, may do so by making a request, in writing to the SEDC's Chief Privacy Officer. Upon verification of the individual's identity, the Chief Privacy Office will provide a written report within 60 days.

INVESTIGATING COMPLAINTS

Any concern or issue about the SEDC's personal information handling practices may be made, in writing, to the Chief Privacy Officer. Upon verification of the individual's identity, the Chief Privacy Officer will act promptly to investigate the complaint and provide a written report to the individual.

If the individual is dissatisfied with the report provided by the Chief Privacy Officer, or feels that the corrective action taken by the SEDC is insufficient, the individual may direct a complaint to the Federal Privacy Commissioner in writing. The address of the Federal Privacy Commissioner is provided in this Privacy Statement for your convenience.

AMENDMENTS TO OUR PRIVACY POLICY

This Privacy Statement is a summary of the SEDC's Privacy Policy. For full particulars of the SEDC's privacy policies and procedures, please request a copy of the Privacy Policy from the SEDC or a copy may be obtained from the Internet website at: www.sbdc.ca

The SEDC Privacy Policy and this Privacy Statement are in effect May 27th, 2004 and is retroactive to January 1, 2004. The SEDC's Privacy Policy and this Privacy Statement may be updated from time to time to reflect amendments in applicable Federal and Provincial laws. Any changes to this Privacy Policy will be posted on the SEDC website and will apply to personal information collected from the date of the posting of the revised Privacy Policy.

CONTACT INFORMATION

If you have any questions regarding the SEDC's Privacy Policy, Information Security, Retention and Destruction Policy, and/or this Privacy Statement, or you wish to make an access to personal information request, please contact:

Rose Austin General Manager Saugeen Economic Development Corporation 515 Mill Street, P.O. Box 177 Neustadt, ON N0G 2M0

rose@sbdc.ca Phone: 519-799-5750 Toll Free: 1-877- 335-7332 Facsimile: 519-799-5752

OTHER HELPFUL PRIVACY LINKS

For a copy of *PIPEDA*, or for answers to other questions regarding privacy legislation, below are some helpful privacy links.

Federal Privacy Commissioner
www.privcom.gc.ca
112 Kent Street
Ottawa, ON K1A 1H3

Siskind, Cromarty, Ivey & Dowler LLP Privacy Law Group: www.siskindsprivacylaw.com

Provincial Privacy Commissioner www.privcom.on.ca

The SEDC Privacy Policy Web Site: www.sbdc.ca